

Exclusive Solid Waste Agreement

CITY COUNCIL MEETING
PUBLIC HEARING
AUGUST 17, 2021
ITEM 43



Exclusive Solid Waste Agreement Award

- Award exclusive solid waste agreement to Athens Services.
- Agreement becomes effective 30 days from Council approval.
- Services commence July 1, 2022 and expire June 30, 2032, with a mutual option to extend for a period of five years, and a City option to extend for a period of up to thirty-six months.
- State of California, School & College Districts and others agencies, are not subject to the City of Santa Ana's agreement for solid waste services. These entities contract for solid waste services directly with service providers.
- All proposers offered varied levels of environmental leadership initiatives and agreed to comply with the requirements of the Department of Transportation, South Coast Air Quality Management District and California Air Resources regulations.
- All collection vehicles will be powered by natural gas and be model year 2021 or newer.



Exclusive Solid Waste Agreement Award (cont.)

The cost of the Athens Services' contract is the lowest overall for services similar to those proposed by the other firms.

- Lowest price throughout the term of the contract for the 42,000 residential customers with curbside service with immediate savings of \$4.81 per month.
- Lowest additional residential curbside trash cart rate of \$4.39 per month.
- Lowest senior/mobile home low-generator service rate of \$13.16 per month.
- Lowest commercial cart service of \$85 per month.
- Lowest 3-cubic yard temporary bin service of \$95 (not including disposal).
- Lowest 3-cubic yard temporary bin service of \$95 for construction and demolition debris (not including disposal).



Exclusive Solid Waste Agreement Award (cont.)

- Athens Services received the highest customer satisfaction rating among the four haulers.
- Clean City Initiative Services will be performed with in-house staff.
- Athens Services proposed ten free bulky item pickups per quarter per dwelling unit for apartments and condominiums; a total of 40 items per year per dwelling unit. Other firms proposed unlimited bulky item pick up.
- Athens Services also proposed:
 - The second-lowest pricing for commercial service of \$449.88 (both include refuse, recycling and organics) (service level – 3 yard refuse bin once per week, 3 yard recycling bin once per week, and 2 yard organics bin once per week).
 - The second-highest pricing for multi-family residential service of \$597.21 (service level – 3 yard refuse bin twice per week, 3 yard recycling bin once per week, and 1 organics cart once per week).
- Employees are not represented by a collective bargaining agreement (labor union).



Outreach

- A detailed Solid Waste Contract Residential Customer Impacts presentation was shared with the following:
 - Artesia Pilar and Flower Park NA
 - Com-Link
 - Downtown NA
 - Fisher Park NA
 - Floral Park NA
 - Washington Square NA
 - Willard Square NA
 - Wilshire Square NA
 - Citywide Virtual Community Meeting
 - Citywide In-person Community Meeting
- Solid Waste Contract Business Customer Impacts presentations were made virtually to the Environmental and Transportation Advisory Commission and at a Citywide community meeting.



Proposition 218 Process

- Authorize preparation of documents to proceed with notification of proposed solid waste rates effective July 1, 2022 through June 30, 2023 and estimated increases for July 1, 2023 through June 30, 2027 to comply with Proposition 218.

- Includes:
 - Preparation and mailing of notices to all Santa Ana property owners.
 - Schedule a public hearing at a future Council meeting, on or after September 21, 2021.



Timeline

DATE	ACTIVITY
March 24, 2020	Solid Waste Agreement RFP Released
February 16, 2021	Council directs staff to negotiate with the four proposers and return with four fully executed agreements.
June 22, 2021	Work Study Session Held
June – Aug., 2021	Individual meetings with Council as needed.
July 20, 2021	Resolution of Intent to grant exclusive solid waste agreement to any one of four proposers adopted.
➔ August 17, 2021	Adoption of resolution to award a new exclusive solid waste agreement to one of four proposers. Authorization of Proposition 218 process.
Fall 2021	Proposition 218 Noticing (45 days in advance of hearing)
Winter 2021	Proposition 218 Hearing
July 1, 2022	Services under new agreement begin.



Clean City Initiative Services

Service	Labor & Vehicle Requirements	Schedule	Labor hours
Abandoned item collection and litter clean up	Two, two-person crews, two trucks	8-5 pm, six days per week	9,984
Right-of-way trash containers service	One driver and truck	7 am-11 am, six days per week	1,248
Right-of way trash container steam-cleaning	One steam cleaning truck and personnel	8-5 pm, six days per week	2,496
Hardscape cleaning	Four, two-person crew four trucks	8-5 pm, six days per week	19,968
Sidewalk, curb, gutter power washing	One, two-person crew one truck	8-5 pm, six days per week	4,992
Porter Service	Two, two-person crews, two trucks	7-6 pm, five days per week	10,400
Weekly Alley Clean ups	Two-person crew and front loader	7-6 pm, six days per week	6,240



Questions and Discussion

